



**Medical Coding and Billing
Training, Employment and Medesun
FACT SHEET**

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Medical Coding and Billing Training, Employment and Medesun Fact Sheet

A career in Medical Coding and Billing requires specific training to develop the appropriate skills necessary for success.

All students need to understand the importance of HIPAA Compliance.

New Coding System (ICD-10) will bring many opportunities for those who are well prepared with adequate training.

As a career, Medical Coding and Billing is stable, consistent and recession proof.

Compared to the challenge of gaining employment in other fields, getting a job as a Coder or Biller is easy.

Employers hire based on Certification and Experience.

Some employers require Certification only.

Certification is the most essential requirement for employment and Training is essential for obtaining certification.

Students should have knowledge of both medical coding *and* medical billing.

Accreditation is not important. Accreditation applies only to the obtainment of a degree; which is unnecessary and irrelevant to gaining employment as a medical coder or biller.

Take some time to inquire; call other schools, browse Google, do some homework and you will discover that accreditation is not important. Once you get trained, you need to get certified.

Medesun's program carries each student through modules that cover the very basics and culminate in advanced level training.

The training is specifically designed to prepare you for the national certification exams.

Medesun doesn't offer training based on Text Books or Guides. Our training is based on the presentation of 24 Modules, which gradually build, each on the other, in a natural fashion conducive to introducing new skill sets. Then, through practical examples and practice questions, the skills are reinforced. In this way, a student develops the necessary skills in a lively, active manner, rather than passively reading text books. Additionally, each student's progress is monitored and supported by trainers.

As you compare training programs, please consider the following:

Most programs cost significantly more because they encourage you to believe that accreditation is necessary and that you have to pay more for it, which is not true.

Most programs are comprised of reading study guides and text books and possibly listening to lectures.

Many college programs are taught by instructors who are not certified. Certification is what creates marketability for you in this industry; it is absolutely necessary. Medesun's training is developed and supported by well-educated individuals with many high level certifications.

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Some schools are charging \$2,000 to \$6,000 for comparable training, but they justify the high price because they offer job placement assistance. If the school offered a “job guarantee”, the price would be justified. However, no one offers a “job guarantee”. Medesun NEVER offers a “job guarantee”. We offer the guarantee that upon completion of our course, you will pass the certification of your choice or we will refund 70% of your tuition. With certification you are employable and with a proactive stance in the marketplace, you will become employed. Our guarantee far outweighs the price we charge.

Browsing job portals is one way to educate yourself, become active in your job search and will help you make the most intelligent decision.

Most programs do not include HIPAA or ICD10 and will charge more for a variety of different add-ons, which we already include in our comprehensive curriculum. By doing your due diligence in comparison shopping, compare each module we offer to each course in any other school and then welcome yourself aboard to one of the best decisions you will ever make for your future and your career.

Medesun’s mission is to provide quality, affordable training. You can start with only \$99.00 and embark on a new career. Unemployed are offered the unprecedented price of \$29.00 per month.

All the best,

Dr Gupta

CPC, CPC-H, CPC-P, CMBS, CMRS, CHL7, CPMB, RMC, CHA

AHIMA ICD-10 Certified Trainer

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